

# "You're Fired!"

The last thing you want to hear,  
may save your business.

Imagine... Everything lost. Just like that. It CAN happen. Irretrievable client files, bank statements, accounting records... **THESE ARE YOUR VITAL RECORDS.** What would it mean to your company if these documents were destroyed by fire?

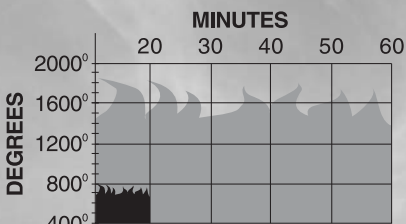
**90% of businesses that lose their vital records discontinue operations within two years!**

Securing an enterprise involves more than just insurance policies; many documents and computer data simply cannot be replaced. Incorporating Schwab's fireproof products in a company's disaster prevention plan can mean the difference between total devastation and a starting point from which to rebuild. **Think Fireproof Is Too Expensive - Think Again!**

**F**ire could destroy your business. In fact, eight businesses burn almost every hour in the United States resulting in over \$2.3 billion in annual losses\*. Unfortunately, **seven out of ten** have not adequately protected their vital records.

Don't be one of those businesses that gets hit by fire and loses customer, personnel and tax files, accounts receivable and records of compliance. When that information is destroyed, a business often fails. Survival is possible, but preparation is necessary.

How long do you think paper records will last in a standard metal file cabinet at 800° F? Or how much information will you be able to retrieve when a disk has been soaked in water? It's not just fire, but the resulting heat, smoke and water that must be guarded against, too. Schwab has developed quality insulated files that provide guaranteed protection against these elements for paper, diskettes, tape cartridges, CDs and all other forms of media in today's workplace.



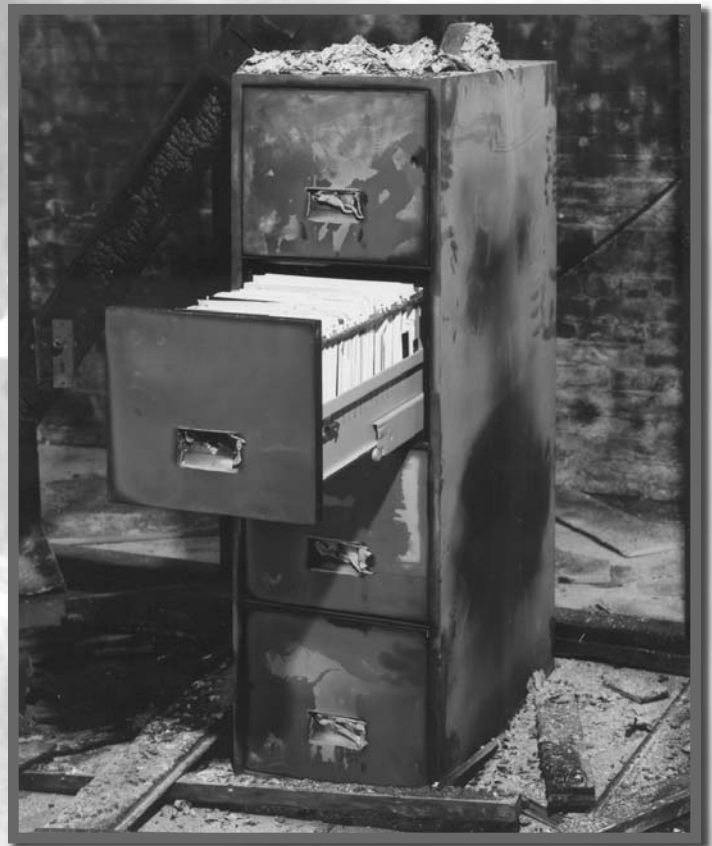
Average business fire in U.S. burns at approx. 800° F for 20 minutes.

Schwab insulated files are UL tested and classified to provide protection at 1700° F for 60 minutes.

The average business fire burns at approximately 800° F, and peaks within 10-15 minutes\*\*. Schwab's insulated files are Underwriters Laboratory (UL) classified to provide protection at temperatures reaching 1700° F during a one-hour test. The UL label carries the

assurance that Schwab files have passed the test. Schwab's label guarantees that the contents are safe.

**CONTACT:**



## Superior Quality

Schwab uses Insulite™ insulation in every fire file. Insulite is the most efficient insulation on the market today and provides UL classified protection. Remember that thicker insulation does not mean better insulation. Insulite allows

Schwab files to offer features like thinner walls, lighter weight and recessed handles without compromising fire protection.



Schwab files look great, too. The seamless construction of a Schwab file has a much more attractive appearance than

competitor's old cap and sleeve design. This design also makes Schwab files more secure in that it makes forced entry harder to conceal than files with removable panels.

Each beautiful exterior comes in a variety of pleasing colors which make them an attractive addition to any office. Many interior options are also available to accommodate specific filing needs.

\*Source: National Fire Protection Association Fire Loss in the U.S. During 2004 Abridged Report.

\*\*Source: [www.fema.gov](http://www.fema.gov): Overview of Fire Protection In Buildings - Figure A-1 Heat release rate for office module (Madrzykowski 1996).



## SCHWAB CORP.

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**Unsurpassed Vital Records Protection**